

**Purchasing Department**  
**Madison County Board of Supervisors**  
**146 West Center Street**  
**Canton, Mississippi 39046**

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601-855-5503  
hardy@madison-co.com

27 October 2017

District 1 Supervisor Sheila Jones  
District 2 Supervisor Trey Baxter  
District 3 Supervisor Gerald Steen  
District 4 Supervisor David Bishop  
District 5 Supervisor Paul Griffin

Subject: Authorize purchase of 14 Chevrolet Pursuit Tahoes from Rogers Dabbs at below State Contract price

Dear Board Members:

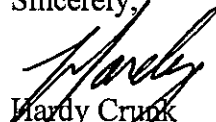
The Sheriff's Department would like to purchase 14 2018 Chevrolet Pursuit Tahoe Tahoes. The requested vehicles are on state contract at a price of \$33,058.20 each from the state contract vendor, Cannon Chevrolet of Greenwood. A different dealer, Rogers Dabbs in Brandon, has offered to sell the exact same vehicles to Madison County at a price of \$32,913 each, which is \$145.20 less than the state contract price.

State law allows counties to make purchases from the state contract vendor, or from any source offering the identical commodity, at a price not exceeding the state contract price established by the Department of Finance and Administration for such commodity, without obtaining or advertising for competitive bids.

Rogers Dabbs' price for the Chevrolet Pursuit Tahoe is \$145.20 less than state contract; therefore, I recommend that the board authorize the issuance of a purchase order to Rogers Dabbs for 14 Chevrolet Pursuit Tahoes at \$32,913 each, for a total purchase price of \$460,782. Sufficient funds are available in the Sheriff's Department budget for this purchase.

The vehicles have a scheduled build date of November 27, with expected delivery by the end of December.

Sincerely,



Hardy Crunk  
Purchase Clerk

Attachments: State contract price sheet  
Proposal from Rogers Dabbs  
Sheriff's Department requisition

STANDARD/OPTIONAL EQUIPMENT FORM

DESCRIPTION: SUV Large Utility 2 WD, Police Pursuit

VENDOR: Cannon Chevrolet

ITEM NO.: 071-80-07010-5

MAKE/MODEL: Chevrolet Pursuit Tahoe

ENGINE: 5.3 L 320 HP

PRICE INCLUDING TITLE FEE: \$32,545.20

Miles per Gallon	
City	16
Hwy	23
Combined	19

Contract No: 8200035754	Email: shand@nobodybeatsacannondeal.com
Cannon Chevrolet Cadillac Nissan	
69900 Hwy 82 West	Phone: 662-453-4211
Greenwood, MS 38930	Cell Phone: 601-383-4263
Steven Hand	Fax: 662-595-4646

LIST FACTORY COLORS AVAILABLE AT NO CHARGE:

White Black Silver Ice Metallic Tungsten Metallic  
Satin Steel Metallic Blue Velvet Metallic Pepperdust Metallic

INTERIOR COLORS AVAILABLE

Black Cloth Black Vinyl

ITEM	OPTION CODE	DEALER COST	REQ. OPTION CODE
List optional engines:			
5.3L V8 320HP E85 FLEXFUEL	LMG	STANDARD	
6 SPEED AUTO TRANS	MYC	STANDARD	
Air conditioning, front and rear		STD	
DUAL POWER OUTSIDE MIRRORS		INCL	
Braking System, Anti-Lock		STD	
Radio, AM/FM w/CD		INCL	
Restraint System, Driver's Air Bag		STD	
Restraint System, Passenger's Air Bag		STD	
Cooling, Aux Trans Oil		INCL	
Cooling, Maximum Engine		STD	
Defroster, Rear Window		INCL	
Clock, Digital		STD	
Speed Control		INCL	
Steering Wheel, Tilt		INCL	
Headliner, Cloth		STD	
Heater, Auxiliary Rear		STD	
Tire, Conventional Spare		STD	
40/20/40 Split front seat	AZ3	N/C	
Wipers, Intermittent		STD	
Bucket seats, front	A95	\$227.50	9N5
Front console delete	9N5	INCL	
Third row seat delete	ATD	STD	
SKID PLATES UNDERBODY		STD	
POWER SEAT, DRIVER AND PASS		STD	
TIRES, P265/60R17 POLICE	QVT	STD	
REAR BUMPER		STD	
Locking Differential	G80	INCL	

ITEM	OPTION CODE	DEALER COST	REQ. OPTION CODE
RECOVERY HOOKS, FRONT	V76	\$45.50	
DRIVER SIDE SPOTLIGHT		INCL	
STABILITRAK STABILITY CONTROL		STD	
TRACTION CONTROL		STD	
Wiring, Horn & Siren circuit	6J4	\$35.82	
Floor Mats, Front/Rear	B58	INCL W B30	B30
Carpeting	B30	\$173	
Inoperable Rear Door Locks	6N6	\$52	
Inoperable Rear Door Handles	6B2	INCL W 6N6	
Inoperable Rear Windows	6N5	\$50	
Driver & Passenger side spotlight	7X7	\$315	
Batteries, Dual HD 770CCA	6A6	INCL	
● Headlight Flasher System (Wig/Wags)	6J7	\$432	
Body-side Moulding, Color-keyed	B85	\$87	
Roof-mounted Wiring Provisions	TRW	\$26	
Special Paint Colors	TGK	\$371	
Wiring, aux speaker	WX7	\$52	
● Wiring, grille lamps & siren speakers	6J3	\$81	
Remote vehicle starter system	BTV	\$262	
DRL & Auto headlight delete	9G8	STD	
Remote keyless entry		STD	
Driver side spotlight delete	(7X6)	( <del>\$428</del> )	
REMOTE KEYLESS ADD 6 REMOTES	AMF	\$66	
4x4 Upgrade	CK15706	\$1,435	

This Price Includes NHSTA Mandated Electronic Stability Control

Base price \$ 32,545.20  
 + 0.00 rear vinyl seat 5T5  
 + 432.00 wig wags 6J7  
 + 81.00 wiring 6J3  
 \$ 33,058.20

## Jeremy Williams

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**From:** Pat McCarthy <maccars@rogersdabbs.com>  
**Sent:** Friday, October 27, 2017 8:04 AM  
**To:** Jeremy Williams  
**Subject:** 2018 Chevrolet Tahoe PPV

Jeremy,

You have requested competitive pricing information on 2018 Tahoe PPV units which are available for order under the 2018 MS State Vehicle Contract through another dealer. The State Contract price is \$32,545.20 per unit for the Tahoe PPV.

We are prepared to sell Madison County 2018 Tahoe PPV's, meeting all 2018 State Contract specifications, at prices below those set out on the prospective 2018 MS State Vehicle Contract.

I have set out our proposed pricing on units matching your previous specifications. The option prices are start of production 2018 Chevrolet prices, which will match all State Contract option prices.

		PPV
Sale Price		32,400.00
Rear Vinyl Seats	5T5	N/C
Flasher System (Wig-wags)	6J7	432.00
Wiring, Grille Lamps/Speaker	6J3	81.00
Driver Side Spotlight	7X6	N/C
Total		32,913.00

We have fifteen (15) units on order that match these specifications, *and price* - and which comply in all respects with the vehicle specifications of the 2018 MS State Vehicle Contract, with build dates of November 27; delivery should be available before the end of December.

Please let me know if you have any questions, or if you need more information.

Thank you for the opportunity to offer you this proposal.

Pat McCarthy  
Fleet & Government Manager  
Rogers Dabbs Chevrolet, Inc.



601.825.2277  
601.825.9031 Fax  
800.489.2070 Toll Free  
601.955.0510 Cell  
[maccars@rogersdabbs.com](mailto:maccars@rogersdabbs.com)

Requisition 0180051 Date 10/27/2017  
MADISON COUNTY  
P O BOX 608  
CANTON, MS. 39046  
(601)859-8241 (601)948-3897 JX  
REFER TO PURCHASING OFFICE

MADISON CO SHERIFF'S DEPT  
JEREMY WILLIAMS

Vendor: 13794  
ROGERS DABBS CHEVROLET  
P O BOX 1329

Ship To: VIA:  
MADISON COUNTY SHERIFF'S DEPT  
2941 HWY 51

BRANDON MS 39043 1329 CANTON, MS

Quantity	Description of Supplies, Equip, Srvc	Unit Cost	EA	Extended
14.00	001200915 CHEVROLET TAHOE POLICE P:	32913.00	EA:	460782.00

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Total \$460,782.00

Approved By: \_\_\_\_\_

